Guillermo is a community leader in the San Martin area who has volunteered countless hours to the water project in that region.

—the church is now dedicated to working not only inside its four walls but also for the good of our entire community to help bring about a complete transformation.

—Victorio Paz, Pastor of Iglesia Asambleas de Dios, Abelines
When a church discovers its biblical mission and begins to focus on others’ needs before its own, it becomes an unstoppable force within the community.

-Ron Bueno

Dear Friend,

I am thrilled to report that 2006 and 2007 were amazing years of God’s love in action! They were years in which ENLACE met the burgeoning opportunities in El Salvador and began to reach out around the world. We are incredibly thankful for God’s provision and excited to see what is to come.

In the last two years we have focused our efforts on solidifying and expanding our approach. We coached 12 churches through the process of self-discovery, connecting, and collaborating with their communities to create long-term solutions to poverty. We currently have another 15 churches interested in transforming their communities.

To meet this growing opportunity, we have doubled our church partners and staff and also added new volunteers that are contributing significantly to the team. We have been able to strengthen our organizational capacity by adding a full-time CFO, Development Director, and Communications Director along with a new Research and Evaluation Department to study and improve our approach. We have also strengthened the U.S. Board by creating a development program and adding new members.

In the last two years, we have provided training to missions leaders in Columbia and the United States. We have also provided consulting for organizational leaders working in Uganda, Rwanda and Peru.

I am extremely excited to see God continue to direct His Church and ENLACE. Please pray with us as ENLACE takes steps to meet the growing possibilities in the future.

Sincerely,
Ron Bueno, Executive Director
OUR MISSION: EQUIPPING CHURCHES TO TRANSFORM COMMUNITIES

ENLACE (pronounced en-lah-say it is the Spanish word for link) commits to a 10-year relationship with churches in El Salvador. We equip the church leaders to become effective agents of change as they understand who they are as a body, listen to their community and respond to opportunities for developing sustainable solutions for poverty. ENLACE’s long-term goal for each church is to become a leader that equips surrounding churches. Churches go through a process of being “interested,” then “committed” and eventually “leaders” in their community. A leader church (or ‘lider’ in Spanish) embodies the following values:

**Liderazgo de Servo / Servant Leadership**
churches committed to listen, trust, empower and collaborate with community leaders

**Integral Misión / Integral Mission of the Church**
a church community that incarnates God’s love through sacrificial service to its neighbors

**Desarrollo de Soluciones Sostenibles / Developing Sustainable Solutions**
projects and programs maximize local resources to build long-term solutions to poverty

**Efectiva Colaboración / Effective Collaboration**
churches partner with communities to identify, design and manage sustainable initiatives

**Replacable Models**
church leaders equip new churches to transform their communities

---

We have discovered that there is an important difference between community development and community transformation.

Community development focuses on empowering individuals to work together to develop sustainable initiatives; whereas, community transformation begins with restored relationships to God and to each other that lead to servant leadership, collaboration and a shared vision based upon the Kingdom of God. The long-term results of transformed relationships are effective institutions and sustainable initiatives.
**CHURCH AND COMMUNITY HIGHLIGHTS 2006 AND 2007**

**ENLACE’S AREA OF IMPACT IN EL SALVADOR**

- Guatemala
- Honduras
- El Salvador

**THE COMMUNITIES OF SAN MARTIN**

**CHURCH: IGLESIA EL BUEN SAMARITANO, LAS DELICIAS**
- **MEMBERS**: 62
- **YEARS WITH ENLACE**: 11
- **AREA OF IMPACT**: 8,205 people in 3 communities
- **COMMUNITY PARTNERS**: ANDA, water board, community development association, mayor’s office, ministry of health, Liceo Cristiano school, child nutritional center, public school, police department

**CHURCH: IGLESIA PRINCIPE DE PAZ, SANTA MARIA**
- **MEMBERS**: 40
- **YEARS WITH ENLACE**: 1
- **AREA OF IMPACT**: 4,500 people est. in 1 community
- **COMMUNITY PARTNERS**: public health unit, mayor’s office

**CHURCH: IGLESIA DE LA LOMA**
- **MEMBERS**: 66
- **YEARS WITH ENLACE**: 1
- **AREA OF IMPACT**: 4,000 people est. in 1 community

**CHURCH AND COMMUNITY INITIATIVES**

- **POTABLE WATER***
  - People Benefited: 6,200
  - People Reached: 40

- **SMALL BUSINESS DEVELOPMENT**
  - People Benefited: 505
  - People Reached: 36

- **EXPERIMENTAL FARM**
  - People Benefited: 219
  - People Reached: 10

---

*Churches highlighted with yellow were added in 2006 or 2007 as a result of the replicating process

**The initiatives in this report include every project in which ENLACE has direct financial and institutional involvement. However, over the last two years there have been many more initiatives introduced and implemented by churches that have come about as a result of ENLACE’s support and encouragement that are not reflected in this report.

***This initiative is still in progress

---

Pastor Miguel Durán with fellow water board members.

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**ENLACE continues to give me a renewed perspective of my ministry, my mission in the community and my service to God… My church leaders have a broad motivation and now are thinking about ways to expand the mission of the church into other churches.**

- Pastor Miguel Durán of Iglesia El Buen Samaritano
We feel **love for our community**, for the people. As we work with them our **joy and happiness** grows because we know they see the love of the Lord.

—Isabel Romero, church leader, Asambleas de Dios, Abelines

---

**THE COMMUNITIES OF ABELINES**

<table>
<thead>
<tr>
<th>CHURCH: ASAMBLEAS DE DIOS, ABELINES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MEMBERS</strong></td>
</tr>
<tr>
<td><strong>YEARS WITH ENLACE</strong></td>
</tr>
<tr>
<td><strong>AREA OF IMPACT</strong></td>
</tr>
<tr>
<td><strong>COMMUNITY PARTNERS</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHURCH: IGLESIA SILOE, SIRIGUAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MEMBERS</strong></td>
</tr>
<tr>
<td><strong>YEARS WITH ENLACE</strong></td>
</tr>
<tr>
<td><strong>AREA OF IMPACT</strong></td>
</tr>
<tr>
<td><strong>COMMUNITY PARTNERS</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHURCH: IGLESIA APOSTOLES Y PROFETAS, PAJIGUA</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MEMBERS</strong></td>
</tr>
<tr>
<td><strong>YEARS WITH ENLACE</strong></td>
</tr>
<tr>
<td><strong>AREA OF IMPACT</strong></td>
</tr>
<tr>
<td><strong>COMMUNITY PARTNERS</strong></td>
</tr>
</tbody>
</table>

---

**CHURCH AND COMMUNITY INITIATIVES**

<table>
<thead>
<tr>
<th>INITIATIVE</th>
<th>PEOPLE BENEFITED</th>
<th>PEOPLE TRAINEED</th>
</tr>
</thead>
<tbody>
<tr>
<td>POTABLE WATER*</td>
<td>637</td>
<td>10</td>
</tr>
<tr>
<td>PIT LATRINES</td>
<td>1,164</td>
<td>196</td>
</tr>
<tr>
<td>IMPROVED STOVES</td>
<td>164</td>
<td>28</td>
</tr>
<tr>
<td>MEDICAL CLINIC</td>
<td>4,046</td>
<td>28</td>
</tr>
<tr>
<td>CLinic EXPANSION</td>
<td>1,000</td>
<td>28</td>
</tr>
<tr>
<td>BRIDGES</td>
<td>1,800</td>
<td>12</td>
</tr>
</tbody>
</table>

*This initiative is still in progress. More than 1,000 people will benefit from this initiative in 2008.

---

Gerson sits next to his mother, Reina, during a church service in Abelines. Reina is one of the original members of the area health committee. Gerson’s older sister, Melvin Yamileth, died from severe parasitic infection when she was Gerson’s age, but access to clean water, sanitation facilities along with preventive health education have lead to a healthier lifestyle for Reina and her family.
We not only respond with material resources, we also try to bring the people of our community into a restored relationship with God and relationships of TRUST with each other.

- Pastor Marco Melara from Iglesia Jerusalen, San Jose El Naranjo
THE COMMUNITIES OF EL TINTERAL

CHURCH: IGLESIA EBENEZER, EL CAMBIO
MEMBERS 32
YEARS WITH ENLACE 7
AREA OF IMPACT 1,944 people in 3 communities
COMMUNITY PARTNERS community development association, youth council, Liceo Cristiano school, public school, public health unit

CHURCH AND COMMUNITY INITIATIVES
RISK MITIGATION 196 60
IMPROVED STOVES 205 57
PIT Latrines 90 90

THE COMMUNITIES OF COMECAYO

CHURCH: IGLESIA JERUSALEN
MEMBERS 1000
YEARS WITH ENLACE 7
AREA OF IMPACT 6,000 people in 3 communities
COMMUNITY PARTNERS Liceo Cristiano school

CHURCH AND COMMUNITY INITIATIVES
MEDICAL CLINIC 1,159

I have learned how to be a better leader and develop more unity in my community. I have learned that the most important thing we can do is listen to our community.

-Marleni Gonzalez, Iglesia Ebenezer church leader

Carlos plays with a tire that will soon be installed in a retaining wall to help keep his newly built home from damage due to erosion.
COMMUNITY ECONOMIC DEVELOPMENT PROGRAM

ENLACE continues to provide entrepreneurs and small-scale farmers with training, financing and on-going support to start or expand small businesses.

<table>
<thead>
<tr>
<th></th>
<th>2006</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of loans</td>
<td>271</td>
<td>236</td>
</tr>
<tr>
<td>Number of clients</td>
<td>178</td>
<td>117</td>
</tr>
<tr>
<td>Total amount lent</td>
<td>$239,841.48</td>
<td>$331,507.68</td>
</tr>
<tr>
<td>Percentage of women members</td>
<td>61.24%</td>
<td>62.39%</td>
</tr>
<tr>
<td>Repayment rate</td>
<td>98.85%</td>
<td>99.96%</td>
</tr>
</tbody>
</table>

COMMON ENTREPRENEURIAL ACTIVITIES

- food vendors
- clothing vendors
- chicken farms
- home / infrastructure
- seamstresses / tailors
- small-scale farming

“Access to credit has been of crucial importance. We’ve been able to overcome poverty and even for our loved ones.”

-Lorena Guadalupe Gonzalez, credit recipient

“Our training from ENLACE has enabled us to produce crops that we were not previously familiar with. It has been such a blessing that we have been able to train other small-scale farmers in our area.”

-Marcos Ramos, manager of the experimental farm in Las Delicias

Pastor Miguel Duran receives training from one of ENLACE’s initiatives advisors, Juan Francisco Gonzalez, at the church’s integrated farm project in the Las Delicias area.

TRADITIONAL AND NONTRADITIONAL CROPS RESEARCHED, PRODUCED AND SOLD IN SALVADORAN MARKETS INCLUDE:

- grapes
- cilantro
- spinach
- eggplant
- orange
- cabbage
- loroco
- tomato
- raddish
- papaya
- corn
- cucumber
- star fruit
- guava
- pepper
- passion fruit
- bean

Lorena is a credit recipient in the San Martin market who started with a $60 loan and has significantly grown her business.
### ENLACE USA REVENUE 2007

<table>
<thead>
<tr>
<th>Source</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Churches</td>
<td>$263,966</td>
<td>$261,112</td>
</tr>
<tr>
<td>Individuals</td>
<td>$298,023</td>
<td>$246,094</td>
</tr>
<tr>
<td>Foundations</td>
<td>$360,320</td>
<td>$59,976</td>
</tr>
<tr>
<td>Corporations</td>
<td>$73,218</td>
<td>$62,500</td>
</tr>
<tr>
<td>Other</td>
<td>$574</td>
<td>$962</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$996,123</td>
<td>$630,644</td>
</tr>
</tbody>
</table>

### ENLACE USA EXPENDITURES 2007

<table>
<thead>
<tr>
<th>Source</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration</td>
<td>$19,402</td>
<td>$10,982</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$26,972</td>
<td>$7,569</td>
</tr>
<tr>
<td>U.S. Programs</td>
<td>$53,296</td>
<td>$68,691</td>
</tr>
<tr>
<td>Missionary volunteers</td>
<td>$161,920</td>
<td>$99,830</td>
</tr>
<tr>
<td>Foreign programs &amp; projects</td>
<td>$731,643</td>
<td>$425,849</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$993,233</td>
<td>$612,921</td>
</tr>
</tbody>
</table>

### ENLACE EL SALVADOR REVENUE 2007

<table>
<thead>
<tr>
<th>Source</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enlace USA</td>
<td>$731,643</td>
<td>$425,849</td>
</tr>
<tr>
<td>Other foreign sources</td>
<td>$108,614</td>
<td>$142,068</td>
</tr>
<tr>
<td>Local sources</td>
<td>$54,258</td>
<td>$45,066</td>
</tr>
<tr>
<td>Team labor</td>
<td>$113,529</td>
<td>$139,260</td>
</tr>
<tr>
<td>Gifts-in-kind</td>
<td>$ -</td>
<td>$34,969</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$1,128,330</td>
<td>$929,075</td>
</tr>
</tbody>
</table>

### ENLACE EL SALVADOR EXPENDITURES 2007

<table>
<thead>
<tr>
<th>Source</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support services</td>
<td>$116,345</td>
<td>$98,769</td>
</tr>
<tr>
<td>Church &amp; Community Program</td>
<td>$43,581</td>
<td>$41,205</td>
</tr>
<tr>
<td>Economic Development Program</td>
<td>$12,596</td>
<td>$31,436</td>
</tr>
<tr>
<td>Reseach &amp; Development Program</td>
<td>$1,279</td>
<td>$ -</td>
</tr>
<tr>
<td>Healthy Communities Program</td>
<td>$152,035</td>
<td>$224,383</td>
</tr>
<tr>
<td>Las Delicias Water Initiative</td>
<td>$190,890</td>
<td>$86,564</td>
</tr>
<tr>
<td>Infrastructure Initiatives</td>
<td>$138,158</td>
<td>$164,413</td>
</tr>
<tr>
<td>Special projects</td>
<td>$160,648</td>
<td>$59,788</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$815,532</td>
<td>$706,558</td>
</tr>
</tbody>
</table>
NUMBERS THAT MAKE A DIFFERENCE

10 The number of years ENLACE commits to walk alongside a church as it develops and sustains its own initiatives.

0 The percentage of local administrative costs taken from donations to manage initiatives.

100 The percentage of initiatives that are identified and managed by local church and community leaders.

1 The number of missionary-volunteers running the U.S. office.

40 The average percentage of initiative funding that comes from local resources and labor.

100 The percentage of ENLACE’s missionaries that raise their own financial support.

100 The percentage of U.S. short-term mission teams that participate in a long-term church and community strategy.

WHERE WE ARE GOING

In the next three years, we will continue to pour our time and resources into El Salvador, growing our local church partners from 12 to 50, creating regional offices, and inaugurating a training and resources center. We will also continue to build our capacity to assist organization and church leaders worldwide.

We are very excited to see how God will use ENLACE to equip churches desiring to transform their communities.

Pediatrician, Dr. Rhonda Grigg, seeing a patient during her fifth trip to El Salvador

“I used to think ENLACE’s methodology was way too inefficient. I looked at all the time and resources used on a few very small churches and communities and thought it would take forever to have much of an impact the way things were being done. All this ‘building relationship’ stuff was so slow! Now I know that not only is it the best way (Jesus spent most of His time building relationships and loving people) but it’s the only way that produces lasting results.”

—Dr. Rhonda Grigg, long time ENLACE partner and friend

At ENLACE, our commitment is simply to join church leaders as they listen to God and participate in what He wants to do.

Ron Bueno

The shoes of Jose Juan, a regular visitor to the Abelinos Health Clinic.
The Pastoral Advisory Committee was inaugurated in 2007 and is comprised of pastors from churches that have partnered with ENLACE for many years. The primary function of the committee is to ensure that ENLACE is listening to and serving pastors committed to transforming their communities in El Salvador. Their specific functions include reviewing annual plans, discussing changes or adjustments to ENLACE’s approach, praying for and reviewing potential church partners and new staff, and serving as a sounding board for any other organizational issue that may impact our partnership with local churches.

- Victorio Paz (Abelines)
- Marco Melara (San Jose El Naranjo)
- Miguel Duran (Las Delicias)
- Alfredo Vargas (ENLACE)
- Ron Bueno (ENLACE)
Walter Bolaños Rodriguez
*David Bueno
*Ron Bueno
*Peter Desoto
Doris Evangelista de Leon
Sara Elizabeth Gonzalez Molina
Juan Francisco Gonzalez Peña
Martha Angelica Granados Cardona
*Larry Kasper
Jorge Herrera Martinez
Henry Martinez Amaya
*Jenny McGee
*David McGee
Federick McGough
Jose Vicente Moreno
*Michele Negro Bueno
Rodallo Alejandro Perez Olave
Arturo Perez Joya
Jose Absalon Perez
Dora Reinoza
Luz Reyes Rosales
Sonia del Carmen Rodriguez de Marroqui
Nuria Lissette Salgado
Lila Sarmiento de Gomaez
Alfredo Vargas Aguilal
Dr. Mireya Yamileth Magana Salazar

Development Assistant
Executive Director
Development Director
Initiatives Advisor
Administrative Assistant
Initiatives Advisor
Administrative Assistant
President, ENLACE USA
Information Technology Director
General Accountant
Graphic Designer
Communications Director
Finance Director
Initiatives Advisor
Copy Editor
Agricultural Advisor, Economic Development Program
Church Coach, Church and Community Program
Assistant, Information Technology
Administrative Director
Administrative Assistant
Office Services
Church Coach, Church and Community Program
Initiative Coordinator
Operations Director
Medical Doctor, Healthy Communities Program

*missionary volunteer

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Priscilla McKinney
Cristina Robeck
Monte Rose

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Ricardo Menjivar Ricken
Pastor Miguel Durán

“...My 20 years of experience as a pastor made me realize just how essential it is for the Church in the U.S., El Salvador or anywhere in the world to both understand and live out its God-given mission to transform its community...”

-Larry Kasper ENLACE USA president
GLOSSARY OF INITIATIVES

The following is a list of some of the initiatives identified and managed by church and community members in 2006 and 2007. Each initiative is the fruit of a church that has understood itself as a body, has listened to its community and responded. Each initiative corresponds to one of ENLACE’s programs such as Economic Community Development, Healthy Communities and/or Infrastructure. More information is available upon request.

BRIDGE CONSTRUCTION
During the rainy season, children in Abelines had great difficulty getting to school due to swollen rivers and mud. A series of pedestrian bridges were built so that children could safely walk to school year round.

CLINIC EXPANSION
Along with providing curative and preventive care to this remote, rural community, the clinic in Abelines was expanded creating an extra space for community meetings, workshops and housing for visiting medical teams and ENLACE staff.

HOUSING
Sturdy, anti-seismic homes are fundamental to re-establishing communities that have been devastated by earthquakes and/or experienced other housing problems such as deteriorating adobe walls, shoddy construction and homelessness. The local church, home recipients, and international teams built homes together, not only meeting the basic need of shelter, but oftentimes helping residents restart home businesses.

IMPROVED STOVES
The in-home use of open cooking fires has made Acute Respiratory Infection (ARI) the number one reason rural residents seek medical care. By introducing an aluminum chimney, which does not alter typical cooking methods and releases smoke outside the home, ARIs are substantially reduced and wood consumption (a depleted natural resource in El Salvador) is reduced by up to two-thirds.

EXPERIMENTAL FARM
Iglesia El Buen Samaritano en Las Delicias utilized ENLACE’s technical training, research and inputs to run a small-scale farm in the village of Bonanza. The proceeds from selling traditional and non-traditional crops help needy families and provide funds for church activities as well church and community initiatives.

MEDICAL CLINICS
Basic local health care is a primary need in rural El Salvador. Sustainable clinics—built by the church and the community and run by a local health committee—fill this gap.

MITIGATION WORK
Retaining walls and drainage canals help to reduce erosion and resulting landslides. Mitigation initiatives protect residents as well as infrastructure and other community projects.

PIT LATRINES
Along with clean water and preventative education initiatives, pit latrines—eight to ten feet deep holes topped with cement platforms—help to reduce infant mortality rates by more than 50 percent.

PARK RENOVATION
When the church wanted another way to reach out to its community in San Jose El Naranjo, it prioritized the need for a safe and useful public center. The church organized a clean-up and renovation campaign of its community park.

POTABLE WATER
Waterborne illness is the leading cause of death of children under five worldwide. In El Salvador, wells and piping systems help reduce infant mortality rates and resolve the financial crisis that a family experiences after having to use 1/3 of their income on water during the dry season.
community transformation.
Servant leadership Collaboration
Shared vision Kingdom of God